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Notice is hereby given that the Sixth Annual General Meeting of Kwakwani Utilities Incorporated will be held at the National Industrial & Commercial Investments Ltd (NICIL)/Privatisation Unit (PU) on Friday May 10, 2013 at 11:15hrs for the following purposes:

- 1) To receive and consider the Report of the Directors and the Audited Accounts for the Years ended December 31, 2011.
- 2) To consider any other business that may be conducted at an Annual General Meeting.

Only shareholders or their duly appointed proxies may attend; please bring this notice to gain entry to the meeting.

Any member entitled to attend and vote is entitled to appoint a proxy to attend and vote instead of him / her.

A proxy need not be a member of the Company. The instrument appointing a proxy must bear a \$10 revenue stamp and be deposited at the registered office of the Company not less than 14 days before the time for holding the meeting.

A proxy form is attached for use if desired.

Any Corporation, which is a member of the Company, may, by resolution of its Directors or other governing body, authorize such person as it thinks fit to act as its representative at the meeting.

By Order of the Board

Punaram Chanderban

Company Secretary / Director

Registered Office: Kwakwani Utilities Inc Berbice River Region 10 Guyana South America

# Corporate Information

**Registered Office:** Kwakwani Park

Berbice River Region 10 Guyana

Auditors: Audit Office of Guyana

63 High Street Kingston Georgetown Guyana

Bankers: Republic Bank (Guyana) Ltd

38 Water Street Georgetown Guyana

# Mission Statement

Kwakwani Utilities Incorporated is committed to providing electricity to domestic and commercial consumers in an efficient and cost effective manner, to ensure safe and adequate delivery of potable water and a safe sewerage system for better public health.

# Licence Granted to Kwakwani Utilities Inc.

A Licence was issued on February 8, 2008 with an effective date of July 31, 2007 by the Minister responsible for the electricity sector. The Licence was granted under section 4 of the Electricity Sector Reform Act 1999 (No. 11 of 1999) and granted Kwakwani Utilities Inc. the rights to generate, distribute and supply electricity for public purposes within the "area of supply" defined below:

"Area of Supply" means the area within the boundaries of the lower extremity of the Kwakwani Creek and extended to Kelly Canal on the right bank of the Kwakwani, Berbice River. From Kelly Canal it extends to Hendricks Creek on the right bank of the river and across on the left bank it extends one and one half (1 1/2) miles on the east to Jeep Landing.



# Members of the Board of Directors

- Ronald Webster: Chairman

- Punaram Chanderban: Director & Company Secretary

Needkumar: Director
 Horace James: Director
 Elena Gorshkova: Director

No members of the Board of Directors resigned or retired during the year under review.

# Management

- Winston Rozario: General Manager

- Ann Gilkes: Administrative / Finance Officer

- Derrick Anthony: Electrical Supervisor

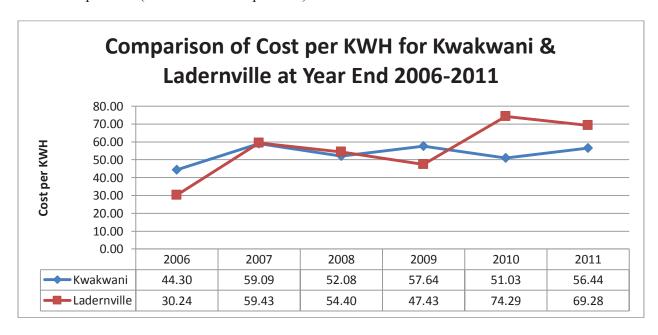
# Report of the Chairman

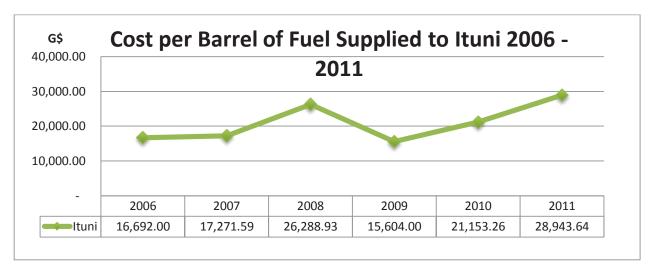
This is the seventh annual report of Kwakwani Utilities Incorporated covering the period January 1, 2011 to December 31, 2011. In addition to all the requirements in law for an annual report, KUI has attempted to give full details of the achievements and constrains the company faced during the year.

The Government of Guyana established Kwakwani Utilities Incorporated in January 2005 to provide a reliable and safe supply of electricity and water to Kwakwani and surrounding areas. KUI is also responsible for the management of the sewage system in Kwakwani. The generation and distribution of electricity were managed and controlled by Aroaima Mining Company (AMC) prior to its privatization in March 2006.

Kwakwani Utilities Incorporated is a wholly owned Subsidiary of National Industrial and Commercial Investments Limited having obtained 100% of the issued shares in the Company by Consideration. The Parent Company provided technical and financial advice to the Company at no cost during the period.

The Government of Guyana provided G\$325.2M (2010 G\$253.9M) to the company as a full subsidy towards the cost of sewage management and the generation and distribution of water and electricity. The cost per kWh purchased from BCGI at the end of the year were G\$56.44 and G\$69.28 (2010 G\$51.03 and G\$74.29) for Kwakwani and Ladernville respectively. 100,425 liters of fuel were purchased for Ituni during 2011 (2010 94,961 liters of fuel) at an average cost of G\$182.05 per liter (2010 G\$ 133.05 per liter).





The Company continues to work towards providing safe and reliable levels of electricity and water in the Communities, and plans to expand to other areas in the forthcoming years as part of the Company's strategic plan.

The Company was billed for a total of 3,739,103 kWh (2010 3,510,449 kWh) of electricity for the year ended December 31, 2011.

# Performance Highlights

Highlights of the Company's performance for 2011 were:

- a) Stabilization of Electricity, potable water and sewage services;
- b) Satisfaction of a broadening consumer base;
- c) Installation of Meters and Socket.

# **Operating Statistics**

| Operating Statistics                           | 2011         | 2010         |
|--|--------------|--------------|
| Net Operating Revenue                          | 50,561,058   | 50,860,861   |
| Profit/(Loss) before Tax                       | (12,246,562) | (10,551,225) |
| Total Capital and Reserves                     | 62,426,021   | 74,672,583   |
| Net Current Assets                             | 8,960,851    | 36,489,990   |
| Number of Consumers                            | 896          | 873          |
| Peak Demand                                    | 800 kW       | 800 KW       |
| Number of Employees                            | 29           | 28           |
| Employment Cost                                | 37,560,310   | 32,371,568   |
| Cost of kWh Purchased (Kwakwani)at Year End    | G\$56.44     | G\$51.03     |
| Cost of kWh Purchased (Ladernville)at Year End | G\$69.28     | G\$74.29     |
| Length of Transmission Line                    | 495,907 ft   | 492,571 ft   |
| # of Installed Transformers                    | 42           | 42           |

## Generation Statistics and Acquisitions

- a) 3,739,103 kWh was purchased for the communities of Kwakwani and Ladernville during 2011; this represents an increase of 6.5% from 2010;
- b) The total number of consumers on the grid stood at 896 as at December 31, 2011.

#### Transmission & Distribution

- a) The Company continued to replace poles and transmission lines in affected areas;
- b) Total number of transformers installed remained at 42 for the year ended December 31, 2011.

#### Areas Serviced

The Company continued to service the following areas during 2011:

- 1. Kwakwani Park
- 2. Western & Eastern Banks of Berbice River, Kwakwani
- 3. Waterfront Road
- 4. First, Second & Third Phase Housing Scheme, Kwakwani
- 5. Roosery Avenue
- 6. Staff Hill
- 7. Potville
- 8. Hopetown
- 9. Jonestown
- 10. Airstrip
- 11. Lamp Island

#### Consumer Service

Reports in relation to unsatisfactory services can be reported to the Company's Office. All reports are dealt with efficiently by the Company's skilled and trained staff; all reports are dealt within 12 hours of the initial report.

#### **Key Consumer Statistics**

| Consumers - Total | 2011 | 2010 | Increase (%) |
|-------------------|------|------|--------------|
| Residential       | 739  | 723  | 2.21         |
| Commercial        | 157  | 150  | 4.67         |
| Total             | 896  | 873  | 2.63         |

#### **Human Resources**

KUI had a total of 29 individuals under its employment as at the December 31, 2011, or an increase of 4% from 2010;

| Type of Employee | 2011 | 2010 | Increase |
|------------------|------|------|----------|
| Electrical       | 5    | 6    | (1)      |
| Administration   | 9    | 7    | 2        |
| Water Plant      | 4    | 5    | (1)      |
| Security         | 4    | 4    | -        |
| NCN              | 3    | 3    | -        |
| Plumbing         | 2    | 2    | -        |
| Sanitation       | 2    | 1    | 1        |
| Total            | 29   | 28   | 1        |

# Safety and Environment

The Company continued in its effort to develop a safe work culture and thus employed in – house training to promote occupational health and safety standards during 2011.

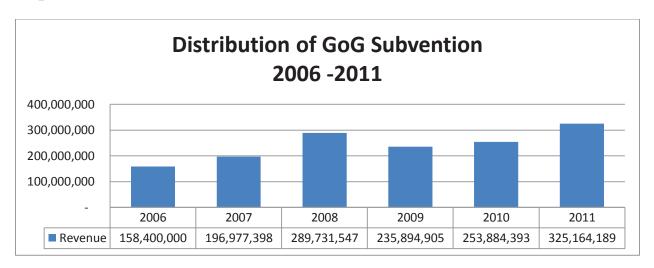
## Financial Performance

# Profitability

- a) The Company's recorded a Net Loss of G\$12,246,562 during 2011 representing an increase in loss of 16% from the previous year (2010 G\$10,551,225);
- b) No dividends were declared in respect to the year ended December 31, 2011.

#### Revenue Overview

99.7% or G\$325.2M of the Company's revenue for year under review consisted of subvention received from the Government of Guyana.



# **Debt Financing:**

There were no borrowings for the year under review.

Metering / Billing and Tariff

A total of 329 meters were installed during 2011 (Commercial 20 and Residential 309) (2010 166). Cabinet at a meeting held on October 27, 2009 approved a tariff structure for all categories of consumers as follows:

- Consumers utilizing 0 15 KWh, no charge;
- Consumers utilizing in excess of 15KwH would be charged at a rate of G\$30 per KWh

The implementation of this tariff structure is on "Hold" subject to approval being granted by the Minister responsible for Electricity.

## **Capital Expenditure:**

The Company's 3508 Caterpillar Generator was subject to an extensive overall, which was completed by the Machinery Corporation of Guyana.

# **Going Concern:**

The financial statements are prepared on a going concern basis and the Board, after making appropriate enquiries, is satisfied that KUI has adequate resources and support to continue its' Operations for the foreseeable future. Finally, I take this opportunity to thank the Government of Guyana, our Shareholder, members of the Board of Directors, the Management of BCGI, Management and Staff and our consumers for their contribution during 2011 and solicit their continued contribution and guidance in 2012.

Ronald Webster Chairman

# Report of the Board of Directors

The Directors take pleasure in submitting our seventh Annual Report and Audited Financial Statements for the year ended December 31, 2011.

# **Principal Activities**

Kwakwani Utilities Incorporated, license # 5301, was incorporated under the Companies Act 1991, of Guyana on January 6, 2005. The principal activities of the Company are the distribution of electricity, water and sewage management services to the residents of Kwakwani and surrounding areas. Electricity is supplied on a 24hr basis whilst sewage and water are managed when needed and supplied on a scheduled basis respectively via subventions received from the Government of Guyana.

# **Regulatory Matters**

In accordance with the Company's License and the Electricity Sector Reform Act (ESRA) 1999 KUI focuses on a Development and Expansion Programme. This Programme identifies measures to address the immediate and long term issues facing the Company. The immediate problems identifies were as follows:

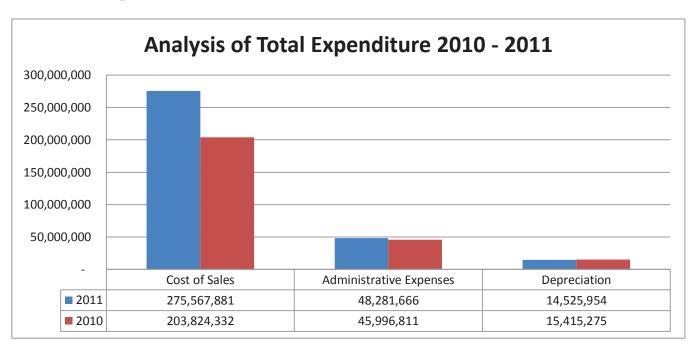
- a) Maintaining reasonable and uninterrupted supply of electricity and water to consumers;
- b) Reduction in technical losses;
- c) Management of Government subvention to meet both the operational and capital needs of the Company;
- d) Lack of Capital Subvention from the Government of Guyana to proceed with Capital Expenditures needed to reduce technical losses.

## **Financial Results**

Cost of Sales for 2011 represented 85% of the total subvention received from the Government of Guyana; with the company paying an average of G\$70.7 per kWh during 2011 (2010 G\$53.08). A comparative summary of the company's financial performance is presented below:

| Item                           | 2011 (G\$)   | 2010 (G\$)   | Variance (G\$) | Variance (%) |
|--------------------------------|--------------|--------------|----------------|--------------|
| Subvention                     | 325,164,189  | 253,884,393  | 71,279,796     | 28.08%       |
| Other Income                   | 964,750      | 800,800      | 163,950        | 20.47%       |
| Cost of Sales                  | 275,567,881  | 203,824,332  | 71,743,549     | 35.20%       |
| Net Operating Revenues         | 50,561,058   | 50,860,861   | (299,803)      | (0.59%)      |
| Administrative Expenses        | 48,281,666   | 45,996,811   | 2,284,855      | 4.97%        |
| Depreciation                   | 14,525,954   | 15,415,275   | 889,321        | 5.77%        |
| Net Profit/(Loss) for the Year | (12,246,562) | (10,551,225) | (1,695,337)    | 16.07%       |

# Directors Report (Cont'd)

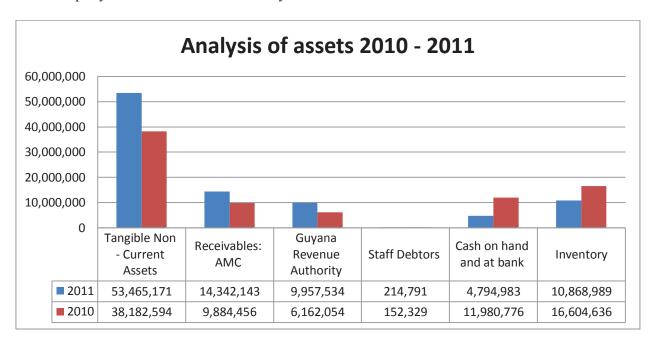


Distribution of Total Assets as at December 31, 2011

| Item                              | 2011 (G\$) | 2010 (G\$) | Variance (G\$) | Variance (%) |
|-----------------------------------|------------|------------|----------------|--------------|
| Non - Current Assets              |            |            |                |              |
| Tangible Non - Current Assets     | 53,465,171 | 38,182,594 | 15,282,577     | 40%          |
| <b>Total Non - Current Assets</b> | 53,465,171 | 38,182,594 | 15,282,577     | 40%          |
|                                   |            |            |                |              |
| Current Assets                    |            |            |                |              |
| Receivables: AMC                  | 14,342,143 | 9,884,456  | 4,457,687      | 45%          |
| Guyana Revenue Authority          | 9,957,534  | 6,162,054  | 3,795,480      | 62%          |
| Staff Debtors                     | 214,791    | 152,329    | 62,462         | 41%          |
| Cash on hand and at bank          | 4,794,983  | 11,980,776 | (7,185,793)    | (60%)        |
| Inventory                         | 10,868,989 | 16,604,636 | (5,735,647)    | (35%)        |
| <b>Total Current Assets</b>       | 40,178,440 | 44,784,251 | (4,605,811)    | (10%)        |
| Total Assets                      | 93,643,610 | 82,966,845 | 10,676,765     | 13%          |

# Directors Report (Cont'd)

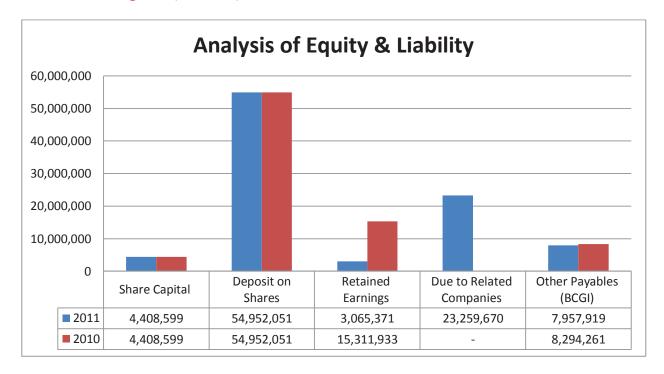
The Company's Total Assets increased by G\$10.6M or 13% from 2010.



Distribution of Equity & Liabilities as at December 31, 2011

| Item                       | 2011 (G\$) | 2010 (G\$) | Variance G\$ | Variance |
|----------------------------|------------|------------|--------------|----------|
| Capital & Reserves         |            |            |              |          |
| Share Capital              | 4,408,599  | 4,408,599  | -            | 0%       |
| Deposit on Shares          | 54,952,051 | 54,952,051 | -            | 0%       |
| Retained Earnings          | 3,065,371  | 15,311,933 | (12,246,562) | (80%)    |
| Total Capital & Reserves   | 62,426,021 | 74,672,583 | (12,246,562) | (16%)    |
| Current Liabilities        |            |            |              |          |
| Due to Related Companies   | 23,259,670 | -          | 23,259,670   | 100%     |
| Other Payables (BCGI)      | 7,957,919  | 8,294,261  | (336,342)    | (4%)     |
| Total Current Liabilities  | 31,217,589 | 8,294,261  | 22,923,328   | 276%     |
| Total Equity & Liabilities | 93,643,610 | 82,966,844 | 10,676,766   | 13%      |

# Directors Report (Cont'd)



# **Share Structure**

The Company is a wholly owned subsidiary of National Industrial and Commercial Investments Limited.

# **Dividends**

No dividend was declared in respect to the year ended December 31, 2011

# **Auditors**

Kwakwani Utilities Incorporated, being a company whose majority shareholder is state – owned, is required to have its financial statements audited by the Audit Office of Guyana

By Order of the Board

Punaram Chanderban

Director / Company Secretary

# AUDITED FINANCIAL STATEMENTS OF KWAKWANI UTILITIES INCORPORATED FOR THE YEAR ENDED DECEMBER 31, 2011



Audit Office of Guyana

P.O. Box 1002, 63 High Street, Kingston, Georgetown, Guryana Tel: 592-225-7592, Fax: 592-226-7257, http://www.audit.org.gy

AG: 112/2012

15 November 2012

# REPORT OF THE AUDITOR GENERAL TO THE MEMBERS OF THE BOARD OF DIRECTORS OF THE KWAKWANI UTILITIES INCORPORATED ON THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

I have audited the accompanying financial statements of Kwakwani Utilities Incorporated which comprise the statement of financial position as at 31 December 2011, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes. The audit was conducted in accordance with the Audit Act of 2004.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with International Standards on Auditing issued by the International Federation of Accountants (IFAC), and those of the International Organization of Supreme Audit Institutions (INTOSAI). Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial

statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

# **Opinion**

In my opinion, the financial statements give a true and fair view, in all material respects, of the financial position of the Kwakwani Utilities Incorporated as at 31 December 2011, and of its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards.



AUDIT OFFICE 63 HIGH STREET KINGSTON GEORGETOWN GUYANA

# KWAKWANI UTILITIES INC STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD JANUARY 1, 2011 TO DECEMBER 31, 2011

|                                  | Note | 2011<br>G\$   | 2010<br>G\$   |
|----------------------------------|------|---------------|---------------|
| Revenue                          | 3    | 326,128,939   | 254,685,193   |
| Generation and Distribution Cost | 4    | (275,567,881) | (203,824,332) |
| Gross Profit                     |      | 50,561,058    | 50,860,861    |
| Administration                   | 5    | (48,281,666)  | (45,996,811)  |
| Depreciation                     |      | (14,525,954)  | (15,415,275)  |
| Profit for the Year              |      | (12,246,562)  | (10,551,225)  |

The accompanying notes form an integral part of these financial statements.

# KWAKWANI UTILITIES INC STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD JANUARY 1, 2011 TO DECEMBER 31, 2011

|                                  | Note | Share<br>Capital<br>G\$ | Retained<br>Earnings<br>G\$ | Deposit on<br>Ordinary Shares<br>G\$ | Total<br>G\$ |
|----------------------------------|------|-------------------------|-----------------------------|--------------------------------------|--------------|
| Balance at January 1, 2010       |      | 4,408,599               | 25,863,159                  | =                                    | 30,271,758   |
| Net Profit / (Loss) for the year |      |                         | (10,551,225)                |                                      | (10,551,225) |
| Deposit on Ordinary Shares       |      |                         |                             | 54,952,051                           | 54,952,051   |
| Balance at December 31, 2010     |      | 4,408,599               | 15,311,933                  | 54,952,051                           | 74,672,583   |
| Net Profit / (Loss) for the year |      |                         | (12,246,562)                | -                                    | (12.246,562) |
| Balance at December 31, 2011     |      | 4,408,599               | 3,065,371                   | 54,952,051                           | 62,426,021   |

The accompanying notes form an integral part of these financial statements.

# KWAKWANI UTILITIES INC STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2011

| ASSETS                                   | Note _     | 2011<br>G\$          | 2010<br>G\$   | Restated<br>2009<br>G\$ |
|--|------------|----------------------|---------------|-------------------------|
| Non - Current Assets                     |            |                      |               |                         |
| Fixed Assets                             | 6          | 53,465,171           | 38,182,594    | 16,051,664              |
| Total Non - Current Asset                | -          | 53,465,171           | 38,182,594    | 16,051,664              |
| Current Assets                           |            |                      |               |                         |
| Due from Related Company                 |            | 14,342,143           | 9,884,456     | 6,061,154               |
| Guyana Revenue Authority                 |            | 9,957,534            | 6,162,054     | 3,589,831               |
| Staff Debtors                            |            | 214,791              | 152,329       | 132,329                 |
| Cash on hand and at bank                 | 7          | 4,794,983            | 11,980,776    | 24,082,315              |
| Inventory                                | 8          | 10,868,989           | 16,604,636    | -                       |
| Total Current Assets                     | 3          | 40,178,440           | 44,784,251    | 33,865,629              |
| TOTAL ASSETS                             | _          | 93,643,610           | 82,966,845    | 49,917,293              |
| EQUITY & LIABILITY                       |            |                      |               |                         |
| Capital & Reserves                       |            |                      |               |                         |
| Share Capital                            | 9          | 4,408,599            | 4,408,599     | 4,408,599               |
| Deposit on Shares                        | 10         | 54,952,051           | 54,952,051    | -                       |
| Retained Earnings                        | -          | 3,065,371            | 15,311,933    | 25,863,159              |
| Current Liabilities                      |            | 62,426,021           | 74,672,583    | 30,271,758              |
| Due to Related Companies                 | 11         | 23,259,670           | <u></u>       | (33,592)                |
| Due to Bauxite Company of Guyana         |            | 7,957,919            | 8,294,261     | 19,679,127              |
|  | -          | 31,217,589           | 8,294,261     | 19,645,535              |
| TOTAL EQUITY AND LIABILITIES             |            | 93,643,610           | 82,966,845    | 49,917,293              |
| The Financial Statemets were approved by | y the Boar | d of Directors on th | ne October 23 | 212                     |

The accompanying notes form an integral part of these financial statements.

Director

Director

# KWAKWANI UTILITIES INC STATEMENT OF CASH FLOWS FOR THE PERIOD JANUARY 1, 2011 TO DECEMBER 31, 2011

| Operating activities   | 2011<br>G\$  | 2010<br>G\$  |
|--|--|--|
| Net profit for the year  | (12,246,562)   | (10,551,225)   |
| Adjustments for: Depreciation  | 14,525,954   | 15,415,275   |
| (Increase) / Decrease in Receivables<br>(Increase) / Decrease in Dues from Related Companies<br>(Increase) / Decrease in Inventory<br>Increase / (Decrease) in Due to Related Companies<br>Decrease in other Creditors | (3,857,942)<br>(4,457,687)<br>5,735,647<br>23,259,670<br>(336,342) | (2,592,223)<br>(3,823,302)<br>(16,604,636)<br>33,592<br>(11,384,866) |
| Cash Flow from (Used) / Generated from Operations  | 22,622,738   | (29,507,385)   |
| Cash Flow from Investing Activities  |  |  |
| Purchase of fixed assets<br>Additions to Metering Project  | (29,808,531)   | (33,426,831)<br>(4,119,374)  |
| Net Cash (Used) / Generated from Investments   | (29,808,531)   | (37,546,205)   |
| Cash Flow from Financing Activities  |  |  |
| Deposit on Shares  | -  | 54,952,051   |
| Net Cash (Used) / Generated from Financing   | -  | 54,952,051   |
| Net Increase / (Decrease) in Cash & Cash Equivalents   | (7,185,793)  | (12,101,539)   |
| Net Increase / (Decrease) in Cash & Cash at the Beginning of the Period  | 11,980,776   | 24,082,315   |
| Net Increase / (Decrease) in Cash & Cash at the End of the Period  | 4,794,983  | 11,980,776   |

The accompanying notes form an integral part of these financial statements.

# KWAKWANI UTILITIES INC NOTES TO THE FINANCIAL STATEMENTS

#### 1. Incorporation

Kwakwani Utilities Inc. (K.U.I) was incorporated as a Company under the Companies Act Chapter 89:01 on the 6 January 2005. The objectives of the company are the supply of Electricity, Water and Sewerage Management services in Kwakwani.

# 2. Summary of significant of accounting policies

#### (a) Accounting convention

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of land and buildings and conform with International Financial Reporting Standards adopted by the Institute of Chartered Accountants of Guyana.

#### (b) Fixed assets

Fixed assets are depreciated on the straight-line method over their estimated useful lives as follows:-

| Buildings               | 2%   |
|-------------------------|------|
| Furniture and equipment | 20%  |
| Motor vehicles          | 25%  |
| Generation Equipment    | 20%  |
| Distribution Systems    | 7.5% |

#### (c) Foreign currency

Foreign currency transactions completed during the year are translated to Guyana dollars at the Republic Bank (Guyana) Limited Cambio rates of exchange ruling at the dates of such transactions. At Balance sheet date all amounts denominated in foreign currencies are translated to Guyana dollars at the Republic Bank (Guyana) Limited Cambio exchange rates ruling at that date or at rates agreed by Bank of Guyana. Gains and losses resulting from such transactions are included in the profit and loss account for the year.

#### (d) Revenue

Revenue consisted primarily of Subvention received from Government of Guyana.

#### (e) Expenditure

Expenditures are dealt with in these financial statements on the accrual basis.

# KWAKWANI UTILITIES INC NOTES TO THE FINANCIAL STATEMENTS

|  | 2011<br>G\$       | 2010<br>G\$         |
|--|-------------------|---------------------|
| 3. Revenue                                       |                   |                     |
| Subvention Received from GOG                     | 325,164,189       | 253,884,393         |
| Income from TV Operations                        | 411,500           | 373,200             |
| Revenue from Customers                           | 281,550           | -                   |
| Other Income                                     | 271,700           | 427,600             |
| <b>Total Revenue Collected</b>                   | 326,128,939       | 254,685,193         |
| 4. Generation & Distribution Cost                |                   |                     |
| Community Electricity                            | 236,961,473       | 173,745,240         |
| Community Fuel                                   | 18,382,065        | 12,634,328          |
| Community Rental Equip.                          | 120,120           | 120,120             |
| Distribution System Maintainance                 | 18,202,728        | 13,737,083          |
| Plant Maintainance                               | 1,901,495         | 3,587,561           |
| <b>Total Generation &amp; Distribution Cost</b>  | 275,567,881       | 203,824,332         |
| 5. Administrative Expenses                       | 174 200           | 272 195             |
| Training   | 174,300           | 273,185             |
| Wages And Salaries Professional & Service Fees   | 37,560,310        | 32,371,568          |
|  | 230,771           | 479,500             |
| Internet Charges Repairs & Maintenance: Building | 52,900<br>732,179 | 58,300<br>1,657,366 |
| Transport, Travelling & Postage                  | 354,210           | 409,790             |
| Telephone Charges                                | 433,925           | 335,489             |
| Bank Charges                                     | 22,320            | 14,300              |
| Subsistence Allowance                            | 654,570           | 1,299,934           |
| Repairs & Maintenace:                            | ŕ                 |                     |
| Equipment & Motor Vehicles                       | 2,356,823         | 1,826,803           |
| Cleaning & Clearing                              | 799,642           | 587,092             |
| Operating Expense                                | 1,608,210         | 2,348,195           |
| Operating Expense NCN                            | 51,223            | 111,925             |
| Entertainment                                    | 247,660           | 789,403             |
| Photocopying / Printing                          | 440,580           | 1,278,200           |
| Insurance  | 52,990            | 42,510              |
| Donation   | 241,862           | 244,000             |
| Rental of Equipment                              | 39,600            | 20,000              |
| Fuel   | 2,227,591         | 1,849,251           |
| <b>Total Administration Expenses</b>             | 48,281,666        | 45,996,811          |

# KWAKWANI UTILITIES INC NOTES TO THE FINANCIAL STATEMENTS

# 6. Fixed Assets

|                         | Furniture & Equipment GS | Motor<br>Vehicles<br>GS | Distribution<br>Systems<br>GS | Metering<br>GS | Generation<br>Equipment<br>GS | Total<br>GS |
|-------------------------|--------------------------|-------------------------|-------------------------------|----------------|-------------------------------|-------------|
| Cost                    | 1 604 833                | 025 505 0               | 17 522 074                    | 2 5 11 0 113   | 2301000                       | 505 071 50  |
| Additions               | 326,368                  | 601.761.6               | 4/6,575,17                    | 6.222.493      | 23,259,670                    | 29,808,531  |
| Disposals<br>Transfers  |                          |                         |                               |                |                               | 1 1         |
| As at December 31, 2011 | 5,021,200                | 9,792,768               | 27.523,974                    | 13,763,505     | 55.876.287                    | 111,977,734 |
| Depreciation            |                          |                         |                               |                |                               |             |
| As at December 31, 2010 | 2,594,736                | 7.344.576               | 27,523,974                    | ٠              | 6.523.323                     | 43,986,609  |
| Charge for the year     | 902,505                  | 2,448,192               | ā                             | ě              | 11,175,257                    | 14,525,954  |
| Write back on disposal  |                          |                         |                               |                |                               |             |
| As at December 31, 2011 | 3,497,241                | 9,792,768               | 27,523,974                    |                | 17,698,580                    | 58,512,564  |
| Net Book Values         |                          |                         |                               |                |                               |             |
| As at December 31, 2010 | 2.100,096                | 2,448,192               |                               | 7,541,012      | 26,093,294                    | 38,182,594  |
| As at December 31, 2011 | 1,523,959                | ţ                       |                               | 13,763,505     | 38,177,707                    | 53,465,171  |

Motors are transfered from Inventory to Fixed Assets when they are installed and becomes operational at a consumer's residence. These are subsequently depreciated at 7.5% per annum on a straight line basis over there expected useful life of thirteen (13) years.

| 7. Cash on hand and at Bank   | 2011<br>GS | 2010<br>GS |
|-------------------------------|------------|------------|
| Cash at Bank                  | 4,044,816  | 11,390,938 |
| Cash on Hand                  | 750,167    | 589,838    |
| otal Cash on Hand and at Bank | 1,794,983  | 11,980,776 |

# KWAKWANI UTILITIES INC NOTES TO THE FINANCIAL STATEMENTS

|         |  | 2011<br>G\$                           | 2010<br>G\$                   |
|---------|--|---------------------------------------|-------------------------------|
| 8. Inve | entory   |                                       |                               |
| Ope     | ning Balance   | 16,604,636                            | -                             |
|         | Uninstalled Meters & Materials acquired ng the period  | -                                     | 16,604,636                    |
| Ded     | uct: Meters and Materials used during 2011   | (5,735,647)                           | -                             |
| Bala    | ance as at December 31   | 10,868,989                            | 16,604,636                    |
|         | al Inventory represents the value of uninstalled meet at the end of the period.  | eters and surplus materials procured  | for the Metering              |
| 9. Sha  | re Capital   |                                       |                               |
|         | norised, issued and fully paid inary Shares @ G1 each  | 4,408,599                             | 4,408,599                     |
|         | above balance consists of the following:   |                                       |                               |
|         | istry fees for incorporation   | 33,550                                | 33,550                        |
|         | nputers transferred from Linmine   | 251,075                               | 251,075                       |
| Payr    | ment to service distribution systems   | 4,123,974<br><b>4,408,599</b>         | 4,123,974<br><b>4,408,599</b> |
| 10. Dep | osit On Ordinary Shares  |                                       |                               |
| Bala    | ince as at January 1   | 54,952,051                            | _                             |
|         | osit Made During the Year - NICIL  | , , , , , , , , , , , , , , , , , , , | 54,952,051                    |
| Bala    | ance as at December 31   | 54,952,051                            | 54,952,051                    |
| Dep     | al Deposit held in advance by NICIL: osit on Shares held for NICIL represents monies p wakwani. This deposit will be converted into Ord ect. |                                       |                               |
| 11. Due | to Related Company   |                                       |                               |
| LEC     | CI   | -                                     | _                             |
| NIC     |  | 23,259,670                            | -                             |
|         | al Due to Related Companies  | 23,259,670                            |                               |

The Secretary

# ANNUAL GENERAL MEETING 2011 FORM OF PROXY

Kwakwani Utilities Inc Kwakwani Park Berbice River Region 10 Guyana I/ We ..... of ...... A Member / Members of Kwakwani Utilities Inc. hereby appoint..... or in his/her absence of ...... As my / our Proxy to vote in my / our names(s) and on my / our behalf upon any matter proposed at the Seventh Annual General Meeting of the Kwakwani Utilities Inc. to be held on Friday May 10, 2013 at 11:15hrs or thereof in such manner as such Proxy may think proper. Signed by the Said (Name of Member/s) (Signature of Member/s) Note: To be valid, this form must be completed and deposited with the Secretary at least 48 hours before the time appointed for the meeting or adjourned meeting.