

CHEDDI JAGAN
INTERNATIONAL AIRPORT
CORPORATION



2016 Annual Report

1. STATEMENT OF ASSETS & LIABILITIES

<u>Cheddi Jagan International Airport Corporation</u>				
<u>Statement of Financial Position</u>				
<u>for the year ended December 31, 2016</u>				
		2016		2015 Restated
Assets		\$		\$
Non Current Assets				
Property, Plant & Equipment		3,604,865,002		4,017,808,371
Software		13,451,642		13,413,794
Work In Progress		286,590,278		256,324,459
Total Non Current Assets		3,904,906,922		4,287,546,624
Current Assets				
Investment		294,004,588		170,539,164
Inventories		38,771,035		38,342,199
Receivables		109,959,086		55,318,197
Cash and Cash Equivalent		129,563,449		32,204,630
		572,298,158		296,404,190
Total Assets		4,477,205,100		4,583,950,841
EQUITY & LIABILITIES				
Equity				
Share Capital: Authorised & Pa		200,000,000		200,000,000
Revaluation Reserve		3,847,953,576		3,847,953,576
Accumulated Deficit		(1,229,136,098)		(1,110,378,172)
Total Equity		2,818,817,478		2,937,575,404
Deferred Income		1,531,008,070		1,566,584,999
Current Liabilities				
VAT Liability				
Trade & other Payables/vat		127,379,552		79,790,441
Total Current Liabilities		127,379,552		79,790,441
TOTAL EQUITY & LIABIL		4,477,205,101		4,583,950,841

2. STATEMENT OF REVENUE AND EXPENDITURES

<u>Cheddi Jagan International Airport Corporation</u>						
<u>Statement of Comprehensive Income</u>						
<u>For The Year Ended 31/12/2016</u>						
				2016	2015 Restated	
				\$	\$	
OPERATING INCOME						
Revenue						
Airport Security Fee				400,188,000	355,669,500	
Income Earned by CJIA				773,420,580	308,595,946	
Income remitted to MPW				68,033,104	409,358,577	
Grant Recognised				82,832,500	106,112,803	
Interest Earned				1,072,808	719,108	
Capital Release Rec'd				63,000,000		
AEP Rimbursments				11,361,538		
				1,399,908,529	1,180,455,934	
OPERATING EXPENSES						
Administrative				601,637,427	434,756,178	
Operational				333,046,344	361,566,361	
Expenses specific to the agency				66,627,300	64,643,771	
Depreciation & Ammortisation				425,935,109	459,989,325	
Operating Profit/ (Loss)				(27,337,650)	(140,499,701)	
NON -OPERATING INCOME/(EXPENSES)						
Stock write back				(16,558,070)	17,514,804	
Loss on Disposal of Non Current Assets				(2,438,201)		
				(29,775,851)	(122,984,897)	
Transferred to MPW				(68,033,104)	(395,223,610)	
AEP Expenses				(20,948,959)		
Net Comprehensive Loss for the Year				(118,757,914)	(518,208,506)	
Accumulated Loss Brought Forward				(1,110,378,174)	(592,169,666)	
Accumulated Loss Carried Forward				(1,229,136,098)	(1,110,378,172)	

3. CASH FLOW FOR THE YEAR 2016

Details	Monthly		Year to Date				Remarks
	December 2016 Actual	December 2015 Actual	2016	2015	Inc/(Dec).	% Change	
	\$	\$	\$	\$			
Aeronautical							
Aircraft-related charges							
Landing charges	18,944,856	25,055,048	231,773,755	242,449,646	(10,675,891)	(4)	There was a 2 % decline in international landings when comparing the two periods.
Passenger-related charges							
CUTE Charge	22,413,218	29,558,262	291,539,462	286,430,577	5,108,885	2	
Passenger screening charge	4,044,000	5,442,491	53,468,231	51,777,717	1,690,514	3	
Airport Security tax	29,947,500	25,383,000	400,773,000	355,662,000	45,111,000	13	Increased frequency in banking by the GRA
Other operating aeronautical revenue							
Ground handling (non-concession)			110,250	205,000	(94,750)	(46)	Operators are invoiced yearly, however the payment received in March 2016 was categorized under Concession
Sub total	75,349,574	85,438,801	977,664,698	936,524,940	41,139,758	4	
Non-aeronautical							
Revenue from concessions,Rental	6,233,168	14,284,014	131,222,611	121,691,163	9,531,448	8	Operator Concession rates were increased for Roraima,DDL. Operators revenue exceeded CJIA contracted minimum guarantee
Retail					-	-	
Food and beverage	1,861,644	-	23,346,736	-	23,346,736	-	This was categorized under concession income in 2015
Advertising	539,000	1,229,904	26,846,679	31,608,324	(4,761,645)	(15)	outstanding for Advertising and also quite a few
Fuel and oil	676,091	288,635	10,654,605	4,632,023	6,022,582	130	commencement of operations by Guyoil in
Revenue from airport operated activities							
Car parking -airport owned	6,613,900	2,050,400	47,602,500	23,992,000	23,610,500	98	This was due to increase in car park fees effective July
Property and real estate income or rent	200,000	182,678	14,523,159	5,427,796	9,095,363	168	More stringent debt collections were employed
Red cap fees	258,500	269,500	3,025,000	2,728,000	297,000	11	Increase in the number of red caps. Also payments
Taxi fees	266,500	292,500	3,081,000	2,951,000	130,000	4	
Other revenue from activities undertaken by airport	1,404,900	704,363	11,978,971	8,867,830	3,111,141	35.08	There was an increase in ID rates due to renewal in 2016
Release from M.P.I	26,405,910	-	41,240,384	-	41,240,384	-	
Sub total	44,459,613	19,301,994	313,521,645	201,898,136	111,623,509	55.29	
Total Income collected	119,809,187	104,740,795	1,291,186,343	1,138,423,076	152,763,267	13	

2016 ACHIEVEMENTS

1. The Corporation collected income amounting to **\$1.291Bn** in 2016 compared to **\$1.138Bn** for the corresponding period last year. These collections reflect a **13%** increase.
2. Expenditure in 2016 amounted to **\$981M** compared to **\$767M** in 2015, a **28%** increase due mainly to increased staffing and infrastructure maintenance cost.

NB: This expenditure does not include depreciation cost since the figures being reported are on a cash basis and not accrual basis

3. **Passengers** processed in 2016 totalled **572,444** compared to **504,032** for the corresponding period last year, an increase of **14%**. This is the highest passenger movement ever recorded by the Airport.

The following carriers had increases in passengers carried :

SLM	-	55%
FJA	-	74%
Insel Air	-	12%
Dynamic	-	23%
COPA	-	91%
CAL	-	10% decline in pax movements

New Carriers for 2016 included:

Eastern (commence May 2016)	-	16,395 pax
Fly Allways (commence August 2016)	-	2,283 pax
EasySky (commence October 2016)	-	11,731 pax

4. Airline Market Shares are follows:

CAL	-	54%
Dynamic	-	13%
FJA	-	12%
COPA	-	8%
SLM	-	4%
Insel Air	-	4%
Eastern	-	3%
Easy Sky	-	2%

5. Passenger Movements by destination are as follows:

New York	-	51%
Canada	-	18%
Miami	-	10%
Panama	-	5%
Jamaica	-	3%
Trinidad	-	4%
Other	-	9%

6. As at December 2016, the estimated **Cargo Imports** through CJIA amounted to **4M Kg** or **16%** more than the Imports for 2015. Similarly, **3.1M Kg of Cargo was Exported** or **20%** more than 2015.

Incoming Cargo is broken down as follows:

Hatching Eggs	-	19%
Industrial Supplies	-	20%
Personal Effects	-	31%
Consolidated Cargo	-	12%
Drugs and Medicine	-	2%
Others	-	16%

Outgoing Cargo is broken down as follows:

Fruits and Vegetables	-	86%
Others	-	14%

7. A successful **Partial Emergency Exercise** in early December. This exercise will simulate a bomb threat and the Guyana Defence Force, Guyana Fire Service and the Guyana Police Force are expected to test their training in this field.
8. **Expressions of Interest** were invited for the provision of **Security Equipment and Security Services** at CJIA. This project will see the airport being outfitted with state of the art security equipment which will assist with **CCTV Coverage, Access Control, Screening and Scanning of Passenger , Cargo and Mails**

9. The **Aerodrome was further certified in 2016** by the Guyana Civil Aviation Authority.
10. **Modify and Upgrade Water System Facility** at the airport. This will supplement the service offered by GWI
11. A new **Motorised Paint Machine** was procured to assist with Pavement Markings in and out of the aerodrome
12. Introduction of **English/Spanish Immigration Forms** for all passengers
13. Provision of **Free WiFi Service** to all users of the airport

AIRPORT EXPANSION PROJECT

1.1 PROJECT FINANCE

CONTRACTOR

Total Project Cost : USD 150M

Exim Bank : USD 138M

GoG : USD 12M

Paid to Date : USD 75,639,717.55

Exim Bank : USD 71,254,805.85

GoG : USD 4,384,911.13

CONSULTANCY

Supervision Cost : USD 5,973,752

Paid to Date (GoG) : USD 3,937,635.44

1.2 RUNWAY EXTENSION AT THE END 2016

- a. Excavation works 100% complete
- b. Foundation treatment 100% complete
- c. Sand backfilling **78.5%** complete.
- d. No pavement work started as yet.
- e. **Total runway works completed to date is 57.5%**. Schedule completion date
June 7, 2017

1.3 TERMINAL BUILDING AT THE END 2016

- a. New Generator and Fire Pump Station civil works 65% complete. Schedule completion March 2017
- b. NATB foundation works 80% complete. Schedule completion May 2017
- c. ETB Renovation to commence in February 2017 and complete December 2017

1.4 LABOUR FORCE AT THE END 2016

- a. Chinese Labour 151
- b. Guyanese Labour 271
- c. It is projected that over 500 Guyanese nationals will be employed before completion.

1.5 EQUIPMENT ON SITE AT THE END OF 2016

- a. Administrative Vehicles 17
- b. Dump Trucks 140
- c. Loader 16
- d. Fuel Truck 6

2017 GOALS

1. **Migration** of the **Departures Tax** and **Security Fees** to Passenger Ticket
2. Establishment of a **Cambio Service** which also accepts all major credit cards
3. Introduction of a **Car Rental Service** by March 2017
4. Resurfacing works in the **Public Car Park** in the first quarter of 2017
5. Resurfacing works on the **International Apron**
6. To procure and install **Lighted Aerodrome Signs**
7. Installation of additional **Perimeter Fence Lighting**